

The meeting was called to order at 9:03 AM.

Directors present: President Patrick Burgan, President-Elect Dennis Gonatas, Treasurer Bernadette Melago, Past President Jerri Florio, Lori Beulah, Kathy Carroll, Sharon Drummond, Breanna Fitzgerald, Jenna Koontz, Tibitha Matheney, Affiliate Director Erik Cromer & Attorney Bryan Ridder.

Excused: Samantha Aldish, Teresa Berick, Michael Stevens

There was one addition to the agenda. It was properly moved and seconded to approve adding President Travel to New Business. **MOTION CARRIED**

Consent Agenda:

The minutes of the October 7th, Board of Directors meeting was reviewed. (Exhibit A)

The financials were reviewed, covering the YTD income & expenses. (Exhibit B)

The membership report was reviewed. There are currently 734 REALTORS® and 70 Affiliates. In October there were 722 REALTORS® and 69 Affiliates. (Exhibit C)

Provisional REALTOR® membership applicants:

Khadeejah Vargas, BHHS Stouffer Realty	Holly Massaro, Keller Williams Chervenic
Rochelle Mays, Z Virtual Realty	Michael Dupont, Mayo & Associates
Angelisa Neapolitan, Neapolitan Realty	Jason Melidona, Brokers Realty
Tyler Dues, EXP Realty	Michelle Lakhani, Neapolitan Realty
Amanda Wood, Coldwell Banker EvenBay RE	Rajen Lakhani, Neapolitan Realty
Aaron Penny, Kelly Warren & Associates	Richard Park, Brokers Realty
Russell Themar, Burgan Real Estate	Alyssa Olenych, Howard Hanna
Debbie Skaggs, Burgan Real Estate	Tiffany Mayorga, Keller Williams Chervenic

Transfers from Stark Trumbull Area REALTORS®:

Constance Tarr, EXP Realty
Melissa Porter, Real Living Volpini Realty Group

Welcome New Affiliates:

Gem Young Insurance – Nancy Zimbardi (pri)

Committee reports were filed as follows:

Budget & Finance Committee: Bernadette Melago

The committee minutes were discussed and filed as is. (Exhibit D)

Communications Committee: Michael Stevens

The committee minutes were discussed and filed as is. (Exhibit E)

Personnel Committee: Patrick Burgan

The committee minutes were discussed and filed as is. (Exhibit F)

YPN Committee: Jenna Koontz

The committee minutes were discussed and filed as is. (Exhibit G)

It was properly moved and seconded to approve the consent agenda. **MOTION CARRIED**

Old Business:

It was properly moved and seconded to follow YCAR legal counsel advice to leave the current provisions in the YCAR Contract. **MOTION CARRIED**

New Business:

YCAR raised \$6,340 at the recent RPAC auction and \$16,900 for the 2021 year. The Directors would like to join the RPAC auction with the General Membership annual meeting again in 2022 to promote more member involvement in RPAC. The Directors would like to maintain the luncheon for the event.

Members are encouraged to text “REALTORS” to 30644 for important legislative updates and calls for action from NAR. President Burgan will prepare a BombBomb video for staff to send to membership.

It was properly moved and seconded to approve sending the 2022 President to the 2022 NAR Convention with the President-Elect & Chief Executive Officer. **MOTION CARRIED**

It was properly moved and seconded to approve the New Business Reports. **MOTION CARRIED**

Open Discussion: None

There being no further business, the meeting was adjourned at 10:03 AM.

Respectfully submitted by Julie Larson, RCE, Chief Executive Officer