

The meeting was called to order at 9:04 AM.

Directors present: President Patrick Burgan, President-Elect Dennis Gonatas, Treasurer Bernadette Melago, Samantha Aldish, Teresa Berick, Kathy Carroll, Sharon Drummond, Michael Stevens & Attorney Bryan Ridder.

Excused: Jerri Florio, Lori Beulah, Breanna Fitzgerald, Tibitha Matheney & Erik Cromer

There was one addition to the agenda. It was properly moved and seconded to approve Monday.com to the New Business. **MOTION CARRIED**

**Consent Agenda:**

The minutes of the March 4<sup>th</sup>, Board of Directors meeting were reviewed. (Exhibit A)

The financials were reviewed, covering the YTD income & expenses. (Exhibit B)

The membership report was reviewed. There are currently 657 REALTORS® and 57 Affiliates. In February there were 646 REALTORS® and 67 Affiliates. (Exhibit C)

Provisional REALTOR® membership applicants:

Tyler Jeffries, Century 21 Lakeside Realty	Beverly Hegarty, Century 21 Lakeside Realty
Amy Canzonetta, Real Living Brokers	Kimberly Hynes, Howard Hanna
Jessica Johnson, Century 21 Lakeside Realty	Robert Vanpelt, Next Home Go30
Christina Pascarella, Mayo & Associates	Colleen Kelly, Keller Williams Chervenik Realty
Shannon Reigrut, Next Home Go30	Seth Ensign, Century 21 Lakeside Realty
Michelle Evans, Real Living Brokers	Rochelle Arriola, BHHS Stouffer Realty
Sarah Merkel, Kelly Warren & Associates	Madison Orock, BHHS Stouffer Realty
Jennifer Henderson, Century 21 Lakeside Realty	

Welcome agents transferring to YCAR from ACAR:

Heith Mohler, More Options Realty

Committee reports were filed as follows:

**Golf Committee:** Sharon Drummond

The committee minutes were discussed and filed as is. (Exhibit D)

**Investment Committee:** Dennis Gonatas

The committee minutes were discussed and filed as is. (Exhibit E)

**Personnel Committee:** Patrick Burgan

The committee minutes were discussed and filed as is. (Exhibit F)

**Legislative Realtor Party:** Kathy Carroll

The committee minutes were discussed and filed as is. (Exhibit G)

**YPN Committee:** Bernadette Melago

The committee minutes were discussed and filed as is. (Exhibit H)

It was properly moved and seconded to approve the consent agenda. **MOTION CARRIED**

**Old Business:**

There was no old business to discuss today.

**New Business:**

The MLS Now January 2021 Board of Director Minutes were reviewed. The Board of Directors asked YCAR Director Michael Stevens to request a report from MLS Director Janice Stevens if she

can share whether there has been discussion on the MLS Board about the Supra eKey and Licensed Home Inspectors.

The Directors discussed the legal issues surrounding the “love letters” that potential buyers sometimes send to sellers in hopes of their offer being selected. The Directors would like the articles that were reviewed emailed to the YCAR brokers. Staff will also create a Legal Resources page with the links to these articles, links to the Ohio REALTORS® white papers and legal resources, NAR legal resources, and contact information for Attorney Bryan Ridder.

The Directors reviewed the Monday.com information. It was properly moved and seconded to approve the staff proceeding with the free trial period and purchase the annual package at the end of the free trial period. Staff will report back to the board within 30 days. **MOTION CARRIED**

**\*\*Executive Session\*\***

It was properly moved and seconded to approve a reimbursement to Dawn Gaudio for her Internet Expenses during the time she was working remote. **MOTION CARRIED**

It was properly moved and seconded to approve to seek a volunteer from the Personnel Committee to serve as a liaison between the staff and the Board of Directors. **MOTION CARRIED**

It was properly moved and seconded to approve the New Business Reports. **MOTION CARRIED**

April is the last month to submit YSU Scholarship Applications and REALTOR® of the Year Nominees to YCAR.

**Open Discussion:**

There was no open discussion.

There being no further business, the meeting was adjourned at 10:19 AM.

Respectfully submitted,  
Julie Larson, Chief Executive Officer