

The meeting was called to order at 9:02 AM.

Directors present: President Patrick Burgan, President-Elect Dennis Gonatas, Treasurer Bernadette Melago, Past President Jerri Florio, Samantha Aldish, Teresa Berick, Lori Beulah, Kathy Carroll, Sharon Drummond, Breanna Fitzgerald, Jenna Koontz, Tibitha Matheney, Michael Stevens & Attorney Bryan Ridder.

Excused: Erik Cromer

There was one addition to the agenda. It was properly moved and seconded to approve adding Ohio REALTORS® TLT Program to New Business. **MOTION CARRIED**

Consent Agenda:

The minutes of the July 1st, Board of Directors meeting were reviewed. (Exhibit A)

The financials were reviewed, covering the YTD income & expenses. (Exhibit B)

The membership report was reviewed. There are currently 706 REALTORS® and 58 Affiliates. In July there were 689 REALTORS® and 58 Affiliates. (Exhibit C)

Provisional REALTOR® membership applicants:

Erica Avery, Liberty Home Services

Kayla Spring, Coldwell Banker EvenBay RE

Grant Williams, BHHS Stouffer Realty

Stephen Gates, Keller Williams Chervenik

Lauren Cavalier, Keller Williams Chervenik

Michelle Nix, Coldwell Banker EvenBay RE

Nate Miller, BHHS Stouffer Realty

Kayla Peterson, More Options Realty

Tiffany Sokol, Branches Real Estate

Katie Baker, Burgan Real Estate

Denise Canacci, Howard Hanna Real Estate

Cieara Irizarry, BHHS Stouffer Realty

Welcome New Brokers:

Clark Carney Realty Group – Jean Cusick

Transfers from Stark Trumbull Area REALTORS®:

Carri Griffin – Coldwell Banker EvenBay RE

Carol Sole – TG Real Estate

Michael Warren – Century 21 Lakeside

Bruce Jones – BHHS Stouffer Realty

Darlene Mink-Crouse – Real Living Volpini

Committee reports were filed as follows:

Budget & Finance Committee: Dennis Gonatas

The committee minutes were discussed and filed as is. (Exhibit D)

Building Advisory Committee: John Burgan

The committee minutes were discussed and filed with the following motions approved: (Exhibit E)

- It was properly moved and seconded to approve up to \$5,600 for repairs/improvements to the “main” entrance of YCAR, including an ADA handicapped ramp with railing. **MOTION CARRIED**
- It was properly moved and seconded to approve up to \$3,000 for repairs/improvements to the YCAR parking lot. **MOTION CARRIED**
- It was properly moved and seconded to approve the \$200 evaluation of the structural integrity of the upper and lower retaining walls and up to \$6,000 for repairs and restoration. **MOTION CARRIED**

Communications Committee: Michael Stevens

The committee minutes were discussed and filed with the following motion approved: (Exhibit F)

- It was properly moved and seconded to approve \$5,000 for initial technology purchases and an annual budget of \$500 for the Communications Committee. **MOTION CARRIED**

Golf Committee: Sharon Drummond

The committee minutes were discussed and filed as is. (Exhibit G)

Nominating Committee: Dennis Gonatas

The committee minutes were discussed and filed as is. (Exhibit H)

Personnel Committee: Patrick Burgan

The committee minutes were discussed and filed as is. (Exhibit I)

Realtor Party: Jenna Koontz

The committee minutes were discussed and filed as is. (Exhibit J)

Trade Fair Committee: Teresa Berick

The committee minutes were discussed and filed as is. (Exhibit K)

YPN Committee: Jenna Koontz

The committee minutes were discussed and filed as is. (Exhibit L)

It was properly moved and seconded to approve the consent agenda. **MOTION CARRIED**

Old Business:

It was properly moved and seconded to approve the proposed change to the YCAR Purchase Contract

MOTION CARRIED (Exhibit M) Attorney Ridder will draft a re-wording of line 67 in Section 8, “Taxes & Assessments”.

New Business:

It was properly moved and seconded to approve all YCAR employees to attend the Ohio REALTORS® AE Seminar on October 21st & 22nd in Youngstown, OH. **MOTION CARRIED**

The Directors discussed the dues increase that is being proposed by Ohio REALTORS®. More information will be shared as it is released.

The Board discussed a complaint from an Affiliate Home Inspector. The board encourages all members to fairly offer 3 names to clients and not interfere with their choice of inspector.

Ohio REALTORS® is offering a Tomorrow’s Leaders Today (TLT) program again for the annual Ohio REALTORS® Convention & Expo. Ohio REALTORS® will cover the registration cost for one member of each local board that is a first-time attendee to the convention. It was properly moved and seconded to approve Lori Beulah as YCAR’s TLT nominee. **MOTION CARRIED**

It was properly moved and seconded to approve the New Business Reports. **MOTION CARRIED**

Open Discussion: None

There being no further business, the meeting was adjourned at 10:35 AM.

Respectfully submitted by Julie Larson, RCE, Chief Executive Officer